

| NBFC Loan Sanctions                                     |                  |                  |                  |                  |                  |                  |                  |                  |             |             |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------|-------------|
| Productwise Breakup                                     |                  |                  |                  |                  |                  |                  |                  |                  |             |             |
| Sum of Sanctioned Amount (Cr)                           |                  |                  |                  |                  |                  |                  |                  |                  |             |             |
|   | FY 2022-2023 Q1  | FY 2022-2023 Q2  | FY 2022-2023 Q3  | FY 2022-2023 Q4  | FY 2023-2024 Q1  | FY 2023-2024 Q2  | FY 2023-2024 Q3  | FY 2023-2024 Q4  | Growth YOY  | Growth QOQ  |
| Auto Loan   | 533.76           | 644.36           | 614.30           | 761.06           | 861.32           | 1009.70          | 969.50           | 1037.32          | 36.3%       | 7.0%        |
| Auto Loan (Personal)                                    | 16523.75         | 20133.57         | 22788.69         | 22886.29         | 22752.21         | 25401.34         | 28663.85         | 26101.02         | 14.0%       | -8.9%       |
| Commercial Equipment Loan                               | 3279.02          | 3629.22          | 4854.96          | 5349.71          | 4318.24          | 4604.75          | 5268.48          | 5465.38          | 2.2%        | 3.7%        |
| Commercial Vehicle Loan                                 | 23220.26         | 26234.52         | 29196.90         | 34851.54         | 29620.10         | 33237.69         | 35222.76         | 37299.50         | 7.0%        | 5.9%        |
| Consumer Loan   | 24455.12         | 20821.97         | 22983.75         | 22305.72         | 29847.33         | 26427.69         | 30269.73         | 25358.57         | 13.7%       | -16.2%      |
| Demand Loan   | 1507.69          | 2137.42          | 2708.81          | 3582.13          | 4529.82          | 5939.48          | 8705.47          | 9373.60          | 161.7%      | 7.7%        |
| Education Loan  | 2425.07          | 7142.20          | 3501.74          | 3268.59          | 4691.01          | 12459.11         | 4555.58          | 4209.68          | 28.8%       | -7.6%       |
| Equipment financing (construction office medical)       | 1562.02          | 1457.04          | 1851.49          | 2190.66          | 1896.30          | 1659.45          | 1544.79          | 1298.69          | -40.7%      | -15.9%      |
| FACTOR  | 247.70           | 271.02           | 219.82           | 382.00           | 218.60           | 180.20           | 262.84           | 197.18           | -48.4%      | -25.0%      |
| Gold Loan   | 39348.83         | 44127.56         | 40791.74         | 57576.46         | 61908.11         | 44963.07         | 50340.69         | 47092.57         | -18.2%      | -6.5%       |
| HCF   | 34.95            | 44.90            | 35.78            | 55.78            | 59.07            | 71.61            | 56.16            | 89.34            | 60.2%       | 59.1%       |
| Hire purchase   | 2.29             | 6.79             | 9.87             | 20.42            | 9.87             | 16.90            | 4.22             | 24.55            | 20.2%       | 482.0%      |
| Housing Loan  | 42786.59         | 46780.50         | 48170.67         | 51410.13         | 46214.92         | 54456.56         | 54367.71         | 63362.24         | 23.2%       | 16.5%       |
| Inland bills discounted                                 | 926.92           | 1385.99          | 1668.45          | 1681.14          | 1958.78          | 2094.18          | 2115.71          | 1978.92          | 17.7%       | -6.5%       |
| LAS   | 10306.45         | 6125.89          | 4314.42          | 4718.90          | 3768.99          | 2271.92          | 1065.32          | 2207.71          | -53.2%      | 107.2%      |
| Lease finance   | 821.22           | 820.26           | 994.79           | 874.82           | 773.70           | 1047.29          | 1085.43          | 451.92           | -48.3%      | -58.4%      |
| Long term loan(period above 3 years)                    | 30535.67         | 35817.53         | 35319.17         | 46747.07         | 29792.58         | 30527.33         | 21382.16         | 21488.67         | -54.0%      | 0.5%        |
| Medium term loan (period above 1 year and upto 3 years) | 17648.38         | 19301.42         | 17327.52         | 25036.17         | 14316.98         | 18220.92         | 16736.34         | 13526.81         | -46.0%      | -19.2%      |
| NCD   | 401.45           | 617.69           | 792.67           | 616.56           | 362.00           | 425.00           | 675.36           | 2378.42          | 285.8%      | 252.2%      |
| Others  | 5497.37          | 7016.95          | 10325.65         | 12013.91         | 9672.01          | 10157.88         | 8004.14          | 7649.36          | -36.3%      | -4.4%       |
| Overdraft   | 1813.54          | 2206.93          | 2643.13          | 3304.43          | 3742.63          | 3176.06          | 3339.59          | 5802.01          | 75.6%       | 73.7%       |
| Personal Loan   | 45778.08         | 49838.73         | 53393.74         | 62368.09         | 63411.93         | 68200.70         | 69208.88         | 70176.84         | 12.5%       | 1.4%        |
| Property Loan   | 28529.71         | 32941.29         | 34946.21         | 44533.21         | 36699.21         | 41811.61         | 46363.11         | 56055.20         | 25.9%       | 20.9%       |
| PSL Agri + KCC  | 481.32           | 209.09           | 548.64           | 313.25           | 455.71           | 277.94           | 348.69           | 662.69           | 111.6%      | 90.1%       |
| Secured Business Loan                                   | 6186.12          | 7141.96          | 7360.89          | 9449.80          | 7319.53          | 9317.43          | 9880.37          | 11698.96         | 23.8%       | 18.4%       |
| Short term loan (less than 1 year)                      | 4723.14          | 4730.65          | 5531.94          | 6659.36          | 5082.18          | 3902.32          | 6042.15          | 6656.03          | -0.1%       | 10.2%       |
| Two Wheeler Loan  | 10942.86         | 11234.42         | 16930.23         | 13315.60         | 14540.84         | 14925.41         | 21514.32         | 15292.56         | 14.8%       | -28.9%      |
| Unsecured Business Loan                                 | 25566.50         | 30627.67         | 32838.73         | 38327.09         | 34267.50         | 40242.45         | 40019.51         | 44797.44         | 16.9%       | 11.9%       |
| Used Car Loan   | 3668.52          | 3743.52          | 4321.97          | 4692.13          | 5169.46          | 5736.60          | 5907.51          | 6735.24          | 43.5%       | 14.0%       |
| Used Tractor Loan                                       | 7172.68          | 6576.81          | 9546.08          | 7211.21          | 7846.70          | 7038.87          | 8823.56          | 6850.69          | -5.0%       | -22.4%      |
| <b>Grand Total</b>                                      | <b>356926.97</b> | <b>393767.83</b> | <b>416532.72</b> | <b>486503.24</b> | <b>446107.62</b> | <b>469801.46</b> | <b>482743.95</b> | <b>495319.13</b> | <b>1.8%</b> | <b>2.6%</b> |
| Rural - Urban Distribution                              |                  |                  |                  |                  |                  |                  |                  |                  |             |             |
|   | FY 2022-2023 Q1  | FY 2022-2023 Q2  | FY 2022-2023 Q3  | FY 2022-2023 Q4  | FY 2023-2024 Q1  | FY 2023-2024 Q2  | FY 2023-2024 Q3  | FY 2023-2024 Q4  | Growth YOY  | Growth QOQ  |
| NA  | 18080.76         | 20723.27         | 22170.47         | 24547.51         | 24311.45         | 26779.44         | 26853.85         | 26972.74         | 9.9%        | 0.4%        |
| Rural   | 94247.47         | 102224.99        | 115655.38        | 129706.80        | 124190.50        | 130998.59        | 143128.24        | 143419.43        | 10.6%       | 0.2%        |
| Semi-Urban  | 32709.42         | 36490.01         | 42754.19         | 44948.95         | 43653.93         | 45984.08         | 49465.97         | 53183.79         | 18.3%       | 7.5%        |
| Urban   | 213425.72        | 236165.73        | 237861.98        | 289764.15        | 256172.85        | 267915.89        | 265248.49        | 274198.20        | -5.4%       | 3.4%        |
| <b>Grand Total</b>                                      | <b>358463.37</b> | <b>395604.01</b> | <b>418442.02</b> | <b>488967.42</b> | <b>448328.73</b> | <b>471678.00</b> | <b>484697.54</b> | <b>497774.17</b> | <b>1.8%</b> | <b>2.7%</b> |
| Statewise Distribution                                  |                  |                  |                  |                  |                  |                  |                  |                  |             |             |
|   | FY 2022-2023 Q1  | FY 2022-2023 Q2  | FY 2022-2023 Q3  | FY 2022-2023 Q4  | FY 2023-2024 Q1  | FY 2023-2024 Q2  | FY 2023-2024 Q3  | FY 2023-2024 Q4  | Growth YOY  | Growth QOQ  |
| AN  | 70.39            | 91.08            | 79.38            | 95.24            | 98.62            | 82.61            | 78.22            | 61.18            | -35.8%      | -21.8%      |
| AP  | 17930.72         | 20136.51         | 22032.52         | 24644.52         | 24176.16         | 26298.28         | 26202.50         | 27369.65         | 11.1%       | 4.5%        |
| AR  | 86.12            | 103.20           | 103.11           | 101.51           | 134.66           | 147.88           | 163.41           | 162.89           | 60.5%       | -0.3%       |
| AS  | 2744.91          | 3518.32          | 3782.81          | 4261.19          | 4369.16          | 4622.89          | 5218.51          | 4884.12          | 14.6%       | -6.4%       |
| BR  | 6840.17          | 7148.33          | 8169.60          | 9451.92          | 9944.16          | 9793.09          | 11277.37         | 10585.99         | 12.0%       | -6.1%       |
| CG  | 4685.10          | 4724.13          | 6181.10          | 6998.19          | 6244.26          | 6545.94          | 6849.10          | 6973.08          | -0.4%       | 1.8%        |
| CH  | 632.77           | 801.19           | 855.41           | 1117.02          | 852.19           | 890.68           | 973.98           | 1091.44          | -2.3%       | 12.1%       |
| DD  | 62.65            | 199.13           | 239.31           | 185.65           | 74.23            | 89.51            | 100.92           | 91.92            | -50.5%      | -8.9%       |
| DL  | 24562.54         | 25472.17         | 24438.76         | 28248.15         | 26302.07         | 27310.75         | 26508.11         | 27911.62         | -1.2%       | 5.3%        |
| DN  | 96.32            | 454.28           | 177.96           | 214.38           | 173.59           | 227.75           | 235.07           | 265.24           | 23.7%       | 12.8%       |
| GA  | 496.17           | 559.27           | 700.59           | 749.20           | 722.25           | 856.21           | 850.01           | 1254.04          | 67.4%       | 47.5%       |
| GJ  | 24276.03         | 27605.72         | 28749.16         | 34318.15         | 31935.89         | 30915.33         | 33057.33         | 33463.96         | -2.5%       | 1.2%        |
| HP  | 1285.29          | 1850.45          | 1498.92          | 1697.43          | 1497.64          | 2085.10          | 1658.68          | 1718.61          | 1.2%        | 3.6%        |
| HR  | 14721.26         | 14709.27         | 15712.29         | 19340.64         | 16580.41         | 16965.97         | 19794.84         | 18160.84         | -6.1%       | -8.3%       |
| JH  | 2858.85          | 3152.82          | 4040.20          | 4443.02          | 4078.28          | 4259.79          | 4406.79          | 4406.73          | -0.8%       | 0.0%        |
| JK  | 835.60           | 634.55           | 685.57           | 782.44           | 846.14           | 782.49           | 854.59           | 834.53           | 6.7%        | -2.3%       |
| KA  | 33793.36         | 38303.98         | 41011.66         | 46523.38         | 42947.97         | 45828.33         | 47205.28         | 48017.89         | 3.2%        | 1.7%        |
| KL  | 9338.66          | 11178.78         | 10288.93         | 13099.11         | 12587.87         | 13373.20         | 13072.37         | 12973.85         | -1.0%       | -0.8%       |
| LD  | 2.10             | 1.90             | 1.85             | 2.03             | 2.11             | 2.85             | 2.68             | 2.97             | 46.3%       | 10.6%       |
| MH  | 60671.09         | 68410.22         | 68430.11         | 83992.45         | 67981.61         | 74662.67         | 72212.49         | 75590.69         | -10.0%      | 4.7%        |
| ML  | 154.94           | 189.48           | 245.90           | 218.69           | 234.70           | 284.49           | 343.32           | 320.81           | 46.7%       | -6.6%       |
| MN  | 146.15           | 166.19           | 166.46           | 207.48           | 93.92            | 56.75            | 88.26            | 82.30            | -60.3%      | -6.8%       |
| MP  | 15839.35         | 16958.17         | 19868.77         | 22244.90         | 18882.67         | 19353.80         | 21704.30         | 22795.74         | 2.5%        | 5.0%        |
| MZ  | 73.57            | 93.03            | 110.17           | 158.11           | 124.93           | 155.24           | 158.71           | 129.12           | -18.3%      | -18.6%      |
| NR  | 49.13            | 47.78            | 49.14            | 42.46            | 54.28            | 63.05            | 63.03            | 67.12            | 58.1%       | 6.5%        |
| OR  | 6937.16          | 8275.06          | 8166.44          | 10646.53         | 10872.82         | 9518.48          | 10509.23         | 9426.26          | -11.5%      | -10.3%      |
| PB  | 8634.06          | 8283.95          | 8651.16          | 9467.54          | 9681.45          | 9867.31          | 10899.39         | 10498.36         | 10.9%       | -3.7%       |
| PY  | 410.95           | 500.63           | 445.97           | 513.37           | 537.39           | 570.01           | 595.70           | 632.23           | 23.2%       | 6.1%        |
| RJ  | 22509.74         | 22336.98         | 26174.91         | 28999.51         | 25996.36         | 28878.09         | 31399.54         | 32367.04         | 11.6%       | 3.1%        |
| SK  | 109.47           | 138.34           | 134.53           | 146.82           | 144.49           | 185.28           | 169.94           | 174.61           | 18.9%       | 2.8%        |
| TN  | 32092.85         | 36522.39         | 37815.16         | 44168.68         | 42543.00         | 45954.66         | 44369.95         | 46300.68         | 4.8%        | 4.4%        |
| TR  | 273.91           | 364.77           | 359.68           | 362.27           | 431.91           | 494.32           | 503.78           | 508.07           | 40.2%       | 0.9%        |
| TS  | 26666.43         | 30902.66         | 32807.24         | 37691.94         | 34777.16         | 38725.85         | 36752.39         | 40162.95         | 6.6%        | 9.3%        |
| UK  | 2305.02          | 2590.02          | 2854.13          | 3444.21          | 3118.90          | 3245.35          | 3500.29          | 3745.55          | 8.7%        | 7.0%        |
| UP  | 23593.55         | 24086.46         | 28960.89         | 31831.51         | 30627.57         | 31791.58         | 35498.45         | 36832.33         | 15.7%       | 3.8%        |
| WB  | 12676.97         | 15092.82         | 14452.22         | 18557.79         | 18657.91         | 17692.42         | 17419.04         | 17909.80         | -3.5%       | 2.8%        |
| <b>Grand Total</b>                                      | <b>358463.37</b> | <b>395604.01</b> | <b>418442.02</b> | <b>488967.42</b> | <b>448328.73</b> | <b>471678.00</b> | <b>484697.54</b> | <b>497774.17</b> | <b>1.8%</b> | <b>2.7%</b> |